

**SUMMARY AND TRANSCRIPT OF CONFERENCE CALL
CFA BOARD OF DIRECTORS
AUGUST 13, 2019**

Secretary’s note: This index is provided only as a courtesy to the readers and is not an official part of the CFA minutes. The numbers shown for each item in the index are keyed to similar numbers shown in the body of the minutes.

(1)	JUDGING PROGRAM.....	5
(2)	PROTEST COMMITTEE.....	10
(3)	CENTRAL OFFICE REPORT.....	11
(4)	TREASURER’S REPORT.....	18
(5)	CLUB APPLICATIONS.....	23
(6)	AMBASSADOR CAT REPORT.....	25
(7)	HAWAII GRAND OF DISTINCTION.....	27
(8)	CFA ANNUAL FINANCIAL OPTIMIZATION.....	30
(10)	CONSTITUTION COMMITTEE.....	36
(11)	IT COMMITTEE.....	39
(12)	ID-ROW.....	41
(13)	MARKETING.....	42
(14)	MENTOR PROGRAM.....	44
(15)	OTHER COMMITTEES.....	45
(16)	OLD AND NEW BUSINESS.....	46
(17)	DISCIPLINARY HEARINGS AND SUSPENSIONS.....	48

Secretary’s Note: The Officers and Board of Directors of the Cat Fanciers’ Association, Inc. met on Tuesday, August 13, 2019, via teleconference. **President Mark Hannon** called the meeting to order at 9:00 p.m. EDT. A roll call found the following members present:

- Mr. Mark Hannon (President)**
- Mr. Richard Mastin (Vice President)**
- Ms. Kathy Calhoun (Treasurer)**
- Ms. Sharon Roy (NAR Director)**
- Mrs. Pam Moser (NWR Director)**
- Ms. Kathy Black (GSR Director)**
- Mr. John Colilla (GLR Director)**
- Mr. Howard Webster (SWR Director)**
- Ms. Mary Auth (MWR Director)**
- Mr. Kenny Currie (SOR Director)**
- Mr. Michael-Hans Schleissner (Europe Regional Director)**
- George Eigenhauser, Esq. (Director-at-Large)**
- Mrs. Carol Krzanowski (Director-at-Large)**
- Ms. Melanie Morgan (Director-at-Large)**
- Mr. Brian Moser (Director-at-Large)**
- Mr. Darrell Newkirk (Director-at-Large)**

Also Present:

John M. Randolph, Esq., CFA Legal Counsel
Allene Tartaglia, Executive Director

Absent:

Ms. Rachel Anger (Secretary)
Mrs. Kayoko Koizumi (Japan Regional Director)

SUMMARY

(1) JUDGING PROGRAM.

Chair Ms. Morgan moved to allow FIFe representatives to attend a BAOS [date undetermined] as guest observers. Seconded by **Mr. Newkirk, Motion Carried.**

(2) PROTEST COMMITTEE.

Chair Mr. Eigenhauser moved to accept the Committee's recommendation on the protests not in dispute. **Motion Carried [vote sealed].**

(3) CENTRAL OFFICE REPORT.

Mr. Eigenhauser moved to permit a cat's name to be changed under the rules currently in place, regardless of whether it is registered by litter registration or via pedigree. Seconded by **Mr. Currle, Motion Carried.** Newkirk, Krzanowski, Roy and Auth voting no.

Ms. Calhoun moved that we no longer publish the individual's name in the exhibitors list for the International Show. Seconded by **Mr. B. Moser, Motion Carried.**

(4) TREASURER'S REPORT.

Treasurer Ms. Calhoun had no action items.

(5) CLUB APPLICATIONS.

The following club application was presented for acceptance by **Mrs. Krzanowski:**

- **MAN MIAO CLUB, International Division – Asia (China).** Seconded by **Mr. Eigenhauser, Motion Carried.** Auth and P. Moser voting no.

(6) AMBASSADOR CAT REPORT.

Following the appointment by **President Hannon** of **Mr. Mastin** as the board liaison for the Ambassador Cat Program, **Mr. Eigenhauser** moved to ratify said appointment. Seconded by **Mrs. Krzanowski, Motion Carried.**

(7) HAWAII GRAND OF DISTINCTION.

Mr. Newkirk moved that SR 28.08, passed by 2/3 of the delegates at the 2019 CFA Annual meeting in regard to decreasing the number of AB finals for Hawaii to 10/year, be accepted with the effective date of May 1, 2017. Seconded by **Mr. Eigenhauser, Motion Carried.**

(8) CFA ANNUAL FINANCIAL OPTIMIZATION.

No action items were presented.

(9) CONSTITUTION COMMITTEE.

No action items were presented.

(10) IT COMMITTEE.

Liaison Mr. Colilla presented no action items.

(11) ID-ROW.

Chair Mr. Currle had no action items.

(12) MARKETING.

Chair Ms. Black had no action items.

(13) MENTOR PROGRAM.

Liaison Mrs. Krzanowski presented no action items.

(14) OTHER COMMITTEES.

No action items were presented.

(15) OLD AND NEW BUSINESS.

No action items were voted on.

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TRANSCRIPT

(1) JUDGING PROGRAM.

Committee Chair: *Melanie Morgan*

List of Committee Members: *Larry Adkison – General oversight and quality control*
Claire Dubit –Applications Administrator
Pat Jacobberger – Chair, Judges’ Education subcommittee
(Breed Awareness and Orientation School)
Becky Orlando – File Administrator; Mentor Program
Administrator
Sharon Roy – Ombudsman, General Communications
Representative
Jan Stevens – File Administrator; Member, Recruitment &
Development subcommittee
Annette Wilson – Chair, Guest Judge subcommittee; Guest
judge paperwork review

Guest Judging Report:

CFA Judges to Judge International Assignments:

Judge	Assn	Club Sponsor	City/Country	Date
<i>DeGolyer, Pam</i>	<i>4H</i>	<i>4H Cat Show</i>	<i>Indiana</i>	<i>07/10/2019</i>
<i>Moser, Pam</i>	<i>CATZ</i>	<i>Nine Lives AB Cat Club</i>	<i>Hamilton, New Zealand</i>	<i>05/10/2020</i>
<i>Nagayama, Wakako</i>	<i>Fun Show</i>	<i>Fun Show</i>	<i>Shanghai, China</i>	<i>05/17/2019</i>
<i>Nagayama, Wakako</i>	<i>Fun Show</i>	<i>Fun Show</i>	<i>Shanghai, China</i>	<i>07/27/2019</i>
<i>Rivard, Lorraine</i>	<i>CCA</i>	<i>Fun Show'</i>	<i>Tangerang, Indonesia</i>	<i>08/04/2019</i>
<i>Rivard, Lorraine</i>	<i>CCA</i>	<i>Club Felin de Montreal</i>	<i>Drummondville, QC, Canada</i>	<i>10/13/2019</i>
<i>Rivard, Lorraine</i>	<i>CCA</i>	<i>Club Felin de Montreal</i>	<i>Laval, QC, Canada</i>	<i>12/01/2019</i>
<i>Wilson, Annette</i>	<i>4H</i>	<i>4H Cat Show</i>	<i>Hastings, MI</i>	<i>07/17/2019</i>

Non-CFA Judges requesting permission to guest judge CFA shows:

Judge	Assn	CFA Show	City/Country	Date
<i>Counasse, Daniel</i>	<i>WCF</i>	<i>Club Felino Espanol</i>	<i>Madrid, Spain</i>	<i>11/23/2019</i>
<i>Gleason, Robert</i>	<i>CCA</i>	<i>Golden Triangle CF</i>	<i>Cambridge, ON, Canada</i>	<i>05/23/2020</i>
<i>Grebneva, Olga</i>	<i>RUI</i>	<i>44 Gatti Cat Club</i>	<i>Bologna, Italy</i>	<i>11/16/2019</i>
<i>Hamalainen, Satu</i>	<i>FIFe</i>	<i>Hawaii Hulacat Show</i>	<i>Honolulu, Hawaii</i>	<i>03/21/2020</i>
<i>Korotonozhkina, Olga</i>	<i>RUI</i>	<i>Rolandus Cat Club</i>	<i>Kiev, Ukraine</i>	<i>11/09/2019</i>
<i>Korotonozhkina, Olga</i>	<i>RUI</i>	<i>44 Gatti Cat Club</i>	<i>Bologna, Italy</i>	<i>11/16/2019</i>
<i>Lamprecht, Johan</i>	<i>WCF</i>	<i>Cat-H-Art</i>	<i>Brussels, Belgium</i>	<i>09/14/2019</i>
<i>U'Ren, Cheryle</i>	<i>CCCA</i>	<i>Java Feline Society</i>	<i>Yogyakarta, Indonesia</i>	<i>09/28/2019</i>
<i>Ustinov, Andrew</i>	<i>RUI</i>	<i>Rolandus Cat Club</i>	<i>Kiev, Ukraine</i>	<i>11/09/2019</i>

Guest Judge Assignment Summary

<i>Guest Judge</i>	<i>2017-2018</i>	<i>2018-2019</i>	<i>2019-2020</i>	<i>2020-2021</i>	<i>Grand Total</i>
<i>Balciuniene, Inga</i>	6	6			12
<i>Belyaeva, Olga</i>	2	1			3
<i>Borras, Eduard</i>	1				1
<i>Calmes, Fabrice</i>		1			1
<i>Christison, Janis</i>			1		1
<i>Counasse, Daniel</i>	5	3	1		9
<i>Davies, Allan</i>	10	7	3		20
<i>Du Plessis, Kaai</i>	10	10			20
<i>Farrell, Terry</i>	10	2			12
<i>Gleason, Elaine</i>	3		1		4
<i>Gleason, Robert</i>	3	1		1	5
<i>Gnatkevitch, Elena</i>	8	1			9
<i>Grebneva, Olga</i>	9	10	2		21
<i>Gubenko, Dmitriy</i>	5				5
<i>Guseva, Irina</i>	1				1
<i>Hamalainen, Satu</i>	7	8	2		17
<i>Hamilton, Denise</i>		1			1
<i>Hansson, John</i>	1	1			2
<i>Kolczynski, Kamil</i>	1	1	2		4
<i>Komissarova, Olga</i>	1				1
<i>Korotonozhkina, Olga</i>	10	10	2		22
<i>Kurkowski, Albert</i>	2	2			4
<i>Lamprecht, Johan</i>			1		1
<i>Lemaigre, Marie Claude</i>	1				1
<i>Licciardi, Sandra</i>	1				1
<i>Ling, Christine</i>	6	6	1		13
<i>Maignaut, Richard</i>	1	1			2
<i>Mantovani, Gianfranco</i>		1			1
<i>Matskevich, Natalia</i>		3	1		4
<i>Merritt, Chris</i>	10	5			15
<i>Mineev, Artem</i>	6				6
<i>Monkhouse, Kim</i>	1				1
<i>Nazarova, Anna</i>	4	5	1		10
<i>Neukircher, Brenda</i>		1			1

Nicholls, Julia	3				3
Norberry, Maureen		1			1
Pobe, Pascal	1				1
Pochvalina, Viktoria	2	2	1		5
Podprugina, Elena	10	7			17
Rakitnykh, Olga	2	1			3
Roca Folch, Yan		1			1
Rozkova, Natalya		1			1
Rumyantseva, Nadejda	5	8			13
Savin, Artem	1				1
Silaev, Pavel		1			1
Slizhevskaya, Tatiana	7	4	1		12
Tervo, Nadezha		1			1
Thistlewaite, Marisa	1	2			3
Tokens, Sally	1				1
Trautmann, Jurgen	4	3	1		8
Tricarico, Nick	1	2			3
U'Ren, Cheryle	10	8	1		19
U'Ren, Rod	7				7
Ustinov, Andrew	3		1		4
Zielinski, Karine		1			1
Grand Total	183	130	23	1	337

Note: Judges with 9 or more assignments approved in current season have been notified.

Education and Recruitment update:

2019 CFA Judge's Workshop – Verona, NY, USA

The 2019 Judge's Workshop was held on Thursday, June 27, 2019 from 6:00 PM – 10:00 PM at the Turning Stone Resort and Casino, Verona, NY, USA. The Siberian, Lykoi and Khao Manee were our featured breeds.

In Spokane - 2020, the featured breeds will be the Ragdoll, Singapura and the Bengal. The Bengal will take the place of the Chartreux, which was also scheduled for 2020, due to upcoming changes to the standard and the significant interest of the CFA Judging Panel. The Chartreux will now be in 2021 at the request of the Breed Council Secretary.

Breed Awareness and Orientation Schools 2019-2020:

A CFA BAOS will be held in conjunction with the CFA International Show scheduled for October 12-13, 2019 in Cleveland. Instructors are: Pat Jacobberger, Barbara Jaeger, Anne Mathis, Tracy Petty and Vicki Nye.

With the assistance of the Region 9 Director, Michael Hans Schleissner, we are continuing to look for an appropriate venue and date for a BAOS to be held in Europe in 2020.

Morgan: I would like to start with a few items that have come up under Education and Recruitment. The first item is, I have been contacted by the secretary of FIFe with a request to attend one of our Breed Awareness seminars as observers. They basically want to do that, to see how CFA conducts their training and hopefully pick up ideas on how they can improve their system. In the spirit of improving training and education globally, we would like to allow the representatives to attend as our guests, so my action item would be to allow FIFe representatives to attend the BAOS as guest observers, if the board feels we need to approve that; otherwise, Patty and I will just deal with it. Discussion? **Hannon:** Any comments? Is that a motion?

Calhoun: I have a question. **Hannon:** We have to have a motion and a second first. **Newkirk:** I'll second. **Hannon:** Melanie, did you make the motion? **Morgan:** Yes, to allow FIFe representatives to attend the BAOS as guest observers. **Hannon:** Alright, and Darrell seconded.

What was your question, Kathy? **Calhoun:** Do we know who the FIFe representative is?

Morgan: We do not. We were contacted by the secretary of FIFe and also the head of their training for judges, so I would assume it might be those people, but I don't know for sure.

Hannon: Do they want to come to the one at the International or the one that's prospectively going to be held in Europe? **Morgan:** They left that open. We were under the assumption they were looking at Cleveland, especially since I think it will be two years before we do another one in Europe.

Hannon: I read in your report that Michael was looking into trying to come up with something sooner. **Morgan:** Maybe I'm wrong. Maybe I've got it off by a year. Was it in Asia last year? **Newkirk:** It was Asia this year, in Hong Kong.

Morgan: Alright, yeah, so next year will be in Europe, so it may be that's what they're planning on. **Hannon:** It says, *With the assistance of the Region 9 Director, Michael Hans Schleissner, we are continuing to look for an appropriate venue and date for a BAOS to be held in Europe in 2020.*

Morgan: It may be the one in Europe. **Schleissner:** I think we should approve it. The more knowledge we have in this other association, it's also good for us if we need somebody judging as a guest judge in our shows, so for me it's fine. It's planned. I have already emailed with Barbara [Jaeger] and I think it's on schedule to have it somehow in Spring 2020.

Morgan: Excellent. **Hannon:** Any other discussion? All those in favor.

Hannon called the motion. **Motion Carried.**

Hannon: What else do you have? **Morgan:** The second item under Education and Recruitment as simply an update on what we are now calling the Alternative Application Process. I just wanted to let the board know that we are working on incorporating the process that was approved by the board at the annual meeting into our existing Judging Program guidelines. We should have that for the October meeting and we anticipate offering the alternate option to qualified applicants effective May 1. We want to reiterate, however, that the existing application process remains unchanged and is always an option for anyone who is interested in applying, so this is simply an additional option that we're providing, because we understand that one size doesn't fit all. So that's just a quick update on that.

Newkirk: I have a question. If someone is applying for this fast track and they fail the open book test, what is the outcome of that person? **Morgan:** If they fail the test, then they can still apply through the regular system.

Newkirk: Will they automatically be an applicant for single specialty, or will they have to start all over? **Morgan:** They have to go back, because they won't have done all that much to prepare

for that, so they would have to apply with what they have and just go through the regular way. That's the way we have it currently written.

Morgan: That is it for Education and Recruitment.

Continuing Education Compliance

To date, all CFA Judges have complied with the Judging Program Continuing Education requirements.

Transition of the Work of the Education Subcommittee

Pat Jacobberger met in June and July with the following individuals to continue the transition:

- *BAOS Coordinator – Barbara Jaeger*

Future meetings are scheduled as follows:

- *Barbara Jaeger - August and September*
- *Anne Mathis – September*

Social Media Policy:

Currently in the process of researching policies for other associations. Committee hopes to have a draft for the October meeting.

Morgan: Moving on to the Social Media Policy committee that was put together at the annual, which loosely falls under the Judging Program even though it's addressing CFA employees and board members, as well. Just to give the board another update, we're currently in the process of researching policies for other associations. We hope to have a draft at the October meeting and we are having a conference call to discuss next steps on Thursday. That's all that I have for open session, which is a record by the way.

*Respectfully Submitted,
Melanie Morgan, Chair*

(2) **PROTEST COMMITTEE.**

Committee Chair: George J. Eigenhauser, Jr.
Committee Members: Dick Kallmeyer, Betsy Arnold, Norman Auspitz and
Joel Chaney
Animal Welfare: Charlene Campbell
Europe Region liaison: Pauli Huhtaniemi
Japan liaison: Kayoko Koizumi
Judging liaison: Melanie Morgan
Legal Counsel: John M. Randolph


Brief Summation/Current Happenings of Committee:

The Protest Committee met telephonically on July 23, 2019. Participating were George Eigenhauser, Betsy Arnold, Norm Auspitz, and Joel Chaney. Also participating in parts of the meeting was Charlene Campbell. Pauli Huhtaniemi and Dick Kallmeyer submitted comments on certain matters in advance of the meeting.

What Will be Presented at the Next Meeting:

Ongoing protest investigations and recommendations.

Respectfully Submitted,


George J. Eigenhauser, Jr.
Protest Committee Chairman

(3) CENTRAL OFFICE REPORT.

Committee Chair: Allene Tartaglia

Current Happenings

Annual 2024

Site inspections have been conducted for Des Moines, Cedar Rapids and Iowa City (Coralville), Iowa. Each location is surprisingly vibrant with shopping and restaurants within walking distance of convention hotels. We are also looking at East Peoria and Springfield IL. The required number of guest rooms and meeting space, specifically the number of break out rooms needed on Saturday, in the Request for Proposal (RFP) has been reduced and this has resulted in hotels bidding on the program which previously could not be considered due to size.

Hannon: Allene, you're up. **Tartaglia:** Most of my report is informational. I start with the Annual 2024. It looks like it will probably be either Des Moines, Cedar Rapids, or we found a great property in Oak Brook, Illinois, right outside of Chicago. So, we're getting contracts and we should have something pretty soon on that. **Calhoun:** What is the Oak Brook location that you're looking at? **Tartaglia:** It's the Hilton in Oak Brook, Illinois. It's about a 20-25 minute ride outside of Chicago.

Registration Back Log

As you may know, during June/July the CO was experiencing an approximate 4+ week backlog for registration work. This was due to some personnel changes, training of new personnel and planned vacations which could not be changed. The registration area is now sufficiently staffed and trained, and the only vacations planned at this time are days here and there versus a full week(s) of vacation. Additionally, we've enlisted the assistance of Karen Lawrence to help us get back to the normal 2 to 3-day turnaround for eCats. Karen is well versed in cat colors and has prior experience with CFA's registration system through her work of scanning and cataloging past pedigrees used for registration purposes.

I'm pleased to report that the backlog has been reduced so far by at least half to an approximate 7-day turnaround and this has been accomplished by very focused and efficient team work. We are on target for meeting the 2 to 3-day goal by the end of August if not sooner.

Tartaglia: With the registration backlog, I'm happy to report that we are just about up to the 2-3 day turn-around the everybody is used to, so that's a good thing.

Middle East Shows - Licensing Notification

It's been requested by Kenny Currle that shows in the Middle East, specifically shows held in Kuwait, Turkey and Egypt, not be publicized in any way until they are fully licensed. This means shows in the countries won't be listed as Pending with judge's names. Government approval must be received by the clubs to hold cat shows and information regarding the show appearing

prior to being approved by the government could jeopardize the show being held. We have removed these planned shows from the public show calendar listing.

Tartaglia: The Middle East shows, I don't know if anybody has had a chance to read all this, but the licensing notification, we were listing these shows as planned, as we do every other show except those in China. Kenny Curre called a couple weeks ago and said that's problematic in these couple of countries – Kuwait, Turkey and Egypt. Apparently, if anything appears before the show is licensed and the government knows about it, it could jeopardize the show. So, we are now not listing those shows as planned, and once they are licensed they will go on the calendar. I don't know if Kenny wanted to address that. That's how we're handling it for now.

Registration via Pedigree – Policy/Procedure Clarification

There has been confusing information publicized regarding the registration of cats via pedigree with CFA when the sire and dam are already CFA registered. CFA's Rules for Registration state, in part "Under certain circumstances, a cat registered with another recognized association may be eligible for CFA registration without prior CFA litter registration by the breeder." In past years this has been interpreted to mean that if the sire and dam are CFA registered AND the breeder's cattery name is CFA registered, the normal litter registration process must be followed and the cat cannot be registered using only a pedigree. This is the policy Monique follows when reviewing pedigrees for individual registration.

At some point, the TRN application was created or modified to state, "Exhibitor must attach a copy of a certified four generation pedigree unless otherwise specified for your breed OR if both parents are CFA Registered no pedigree is required, however, the parents' registration numbers are required." I added the underlined section here for reference. The underlined section is in direct conflict with the procedure Monique follows and the guidelines that have been followed in CO for as long as I can remember. Registration via pedigree was never intended to bypass a CFA registered breeder with a current cattery name and we will be modifying the TRN Application to reflect the proper policy.

Tartaglia: I'm not sure if everybody is familiar with all this. At one time – at least, as of 2016 – the Rules for Registration stated that a cat would not be eligible to be registered via certified pedigree if the sire or the dam were CFA registered, or the breeder was a CFA registered breeder. Then I believe it changed in 2017. I'm not sure that it has been interpreted properly. It was always our understanding that if two cats were CFA registered and the breeder was a registered CFA breeder, that the litter registration process should not be bypassed and there should be some protection afforded to a CFA registered breeder. We would not use a pedigree from another registry to individually register a cat. Monique is following that policy; however, it appears that in like maybe Europe that there are cats that are registered in FIFe, for instance, because they don't register with CFA. I guess that's not an issue registering those cats via pedigree. **Hannon:** Did you talk to Pam about it? Pam DeLaBar? **Tartaglia:** I did talk to Pam and she said that had been changed in 2017. She was addressing it specifically regarding breeders in FIFe and overseas that are not utilizing CFA services, in general. **Hannon:** My understanding of what her concern was, was that if a cat with CFA parents was sold to somebody that's working with another registry – let's say they register their cats in FIFe – that that owner may not even have access to CFA's parent's registration numbers because they have not paid any

attention. Then, they breed the cat and sell an offspring to somebody that wants to register it back with CFA. They are getting the cat from a non-CFA breeder, but the cat in question has parents that are CFA registered. **Tartaglia:** Then what do we do with a cat that we get a pedigree from TICA, let's say, and those parents are CFA registered, with the owner of the dam being a CFA registered breeder? **Hannon:** How do we even know that? They are going to send us a FIFe pedigree or a TICA pedigree, and the cat may not have the cattery prefix on it because it's not a CFA registered cattery, so how would we even know that they were CFA parents? The name is not the same, they're not providing us with registration numbers. We have a policy that says we're not going to register it by pedigree, we're going to register it because both parents are CFA registered. But, the person trying to register the cat may not know that. **Tartaglia:** My understanding was that the CFA registration number is sometimes listed on the pedigree, but perhaps not. I'll check. **Morgan:** Often it is. **Hannon:** Does anyone else remember the 2017 discussion and why we decided what we decided? My recollection is, it circled around Pam DelaBar. The delegates passed a resolution twice that if a cat has two CFA registered parents, they don't have to provide a pedigree. **Tartaglia:** Was that specifically for TRNs versus a regular registration via pedigree, I'm wondering. Perhaps it doesn't make any difference. So, I guess I'm looking for direction more than anything. What are you feeling? Is this across the board? **Hannon:** I'm uncomfortable because we don't know what we passed and why we passed it. I think we need to do some research to come up with some background on this before we go and declare a policy. **Tartaglia:** I'll bring back more information at the October board meeting. I'll research the 2017 minutes and see if there's any discussion in there that will help clarify.

Hannon: You were planning to bring up in October – and I don't know why it's not coming up tonight – the case where a cat is changing its color and it's already got titles. Do you know the situation I'm talking about? It's in Region 2. **Tartaglia:** I was going to bring that up in October because it's a show rule change. That's all. **Hannon:** A show rule change? Alright. It just seems to me that they are upset and wanting to move ahead with this, and we're telling them, "wait until October," yet we're having a board meeting right now. **Krzanowski:** That would involve a show rule change.

Cat Name Changes

CFA's Rules for Registration state that "Changes to a registered cat's name may be made only if: 1) The cat has never earned a title (e.g. CH, PR, GC, GP, DM) or received a National/Regional award; 2) No national/regional points have been earned in the current show season; 3) No litters have been CFA registered listing the cat as a parent; 4) You are the current registered owner of the cat. If the cat was previously individually registered in the breeder's name, you must provide CFA with a signed statement of agreement from the breeder allowing the name change."

A customer requested a name change for a cat which was CFA registered via pedigree from a foreign registry. The above name change requirements have been met. However, according to Monique Van Ejik, our pedigree reviewer, even if the above requirements have been met the name cannot be changed unless the cat's name is also changed in the originating registry. Apparently, other registries would consider a different name in another registry for the same cat a fraudulent activity. I think it's rarely, if ever, that complicit. New owner's simply do not like, or may even find offensive, the name a cat has been given by a previous owner. A cat's name is

already different between two registries because the cattery prefix from the other association is not at the beginning of the cat's name. With the normal blue slip registration process, cats are often registered in more than one registry, potentially with different names, and there is no checking within the registries to ensure the cat has the same name in each registry.

Overall there are very few cat name changes requested and/or meet the requirements. I believe a customer should not be penalized simply because they registered their cat with CFA using a pedigree, and that the CFA rules for cat name changes should apply to any CFA registered cat regardless of the method of registration and ask for the board's endorsement of this policy (action item included below).

Hannon: Anything else, Allene? **Tartaglia:** Just the cat name changes. I don't know if anybody, again, had a chance to read it. We have somebody who registered a cat via pedigree from a registry in Poland. She is not the breeder of the cat or the original owner, but she registered the cat with CFA. The cat was transferred to her. She registered with CFA and wants to change the name of the cat. Monique is saying we do not change names of cats if they have been registered using a pedigree. I just wanted to get some direction on that. I really don't want to present a motion on it. [inaudible] It seems that then it makes it hard to track different pedigrees. I think it's kind of a shame that somebody who registered the cat will be penalized using a pedigree, whereas if they just litter or individually registered the cat and they met the requirements, they could change the name. I just wanted to get some input on that, if anybody had any thoughts on that process. **Hannon:** Somewhere I recall seeing that the other associations would consider it fraud. **Tartaglia:** That's what Monique said. I'm not sure that that's actually the case, but that's what she indicated. **Eigenhauser:** My first Maine Coon Cat had three different names in three different associations, but nobody cared. **Morgan:** I had the same experience. Frankly, in many associations, you can't have the same cattery name or whatever, so even the cattery prefix is different. So, it seems to me that we should hold them to the same requirements that we hold any regularly registered cat – no more, no less. **Hannon:** So, does somebody want to make a motion? **Krzanowski:** I just want to make a comment. I have to agree. I think that because of the cattery prefixes being different, the name is already different. But, if there's any confusion or if there is any question, perhaps this could be a topic brought up at the World Cat Congress meeting at some point. **Hannon:** Unfortunately, Rachel is not on the call and she is our delegate. Let's bring that up with her at some point. Is there anything else, Allene? **Tartaglia:** Are we going to have a motion on that? Current, the Rules for Registration don't indicate that there is an exception for cats registered via pedigree. There is nothing in the show rules right now that states that. **Hannon:** But you said that for practical purposes, Monique is not registering them with a different name. **Tartaglia:** Yes. She has said that that would be a problem, if we allow a name change for a cat registered using a pedigree. **Hannon:** Say the cat is registered in FIFe and it's got a FIFe-approved cattery prefix. If it's not a CFA registered cattery name, we're not going to put that on the beginning, are we? **Tartaglia:** No. **Hannon:** So that means we are automatically – even if we followed what Monique is doing – we're going to have a different cattery name because the prefix isn't there. **Tartaglia:** I think we should allow it.

Personnel

There have been several personnel changes in the last couple months.

1) Sean Dobbins, clubs, is no longer with the company effective July 5. Fortunately, there is very little activity with club dues and membership lists from now through November.

2) Jordan Lampley's last day, show licensing, is Friday, August 16.

3) Melissa Watson will be relocating but plans on staying at the CO until April 2020. Melissa currently does Protests, Show Sponsorship and Breed Council. She will take over show licensing temporarily since she has prior experience with shows.

While evaluating our personnel needs for the future, I'm re-familiarizing myself with clubs and show licensing functions to facilitate training new personnel.

Future Projections

Continue with all projects.

Board Action Items

Motion to permit a cat's name to be changed within the confines of CFA's rules for registration regarding cat name changes regardless of the method used for registering the cat initially – via the regular litter/blue slip process or via pedigree.

Eigenhauser: Can I make a motion? I move that we permit a cat's name to be changed under the rules currently in place, regardless of whether it's registered by litter registration or via pedigree. **Currle:** Second. **Hannon:** Any more discussion? **Newkirk:** I would like some input from Rachel, as the delegate to the World Cat Congress, and maybe explore this a little bit with Monique about the cattery name being [inaudible] that makes it different before I would support this. It's not urgent that we do it. We can bring this back in October. **Hannon:** Does the maker of the motion want to withdraw the motion? **Eigenhauser:** Let's just vote on it and be done with it. **Hannon:** Any other comments?

Hannon called the motion. **Motion Carried.** Newkirk, Krzanowski, Roy and Auth voting no.

Krzanowski: Regardless of the outcome of the motion, I still think that it might be a topic worth pursuing with the World Cat Congress, just to ensure that there is no problem. **Hannon:** Allene, you're going to get in touch with Monique and tell her what we passed tonight? **Tartaglia:** Yes, I will. Just for the record, there are very few name change requests that we get. It's just not a common type thing, in general. Yes, I will let Monique know and Rachel will hear this, so she will know to see what the World Cat Congress request is. **Hannon:** Hopefully, when Rachel transcribes the tape of tonight's meeting, she will say, "oh, they are talking about me."

What Will be Presented at the Next Meeting

Proposed show rule changes and updates regarding ongoing matters.

*Respectfully Submitted,
Allene Tartaglia*

Calhoun: My second question was about the International Show. Would that be new business, or can I bring it up now? **Hannon:** It relates to the Central Office? **Calhoun:** In a way. **Hannon:** OK, bring it up now. **Calhoun:** When a person enters the International Show, we currently publish the individual's name and when they entered. I believe that we did that in prior years, because the show filled so quickly, and folks were concerned that they didn't know whether they got in or not. But that's not necessarily the case now. Individuals' names are published. Their cat is not published, the breed is not published, but the name is published so if you're interested, you can certainly connect the dots. I'm a little uncomfortable with that, but the second piece is, also in this day and age, and what's on the internet and what's readily available – because anybody can see it – is that you're pretty much also saying when that individual will be away from home, which is also a concern to me. I just would like us to revisit that policy, where it doesn't seem like it's necessary now and there are some risks associated with it. **Hannon:** Are you making a motion, Kathy? **Calhoun:** Yes. I would like to make a motion that we no longer publish the individual's name in the exhibitors list for the International Show. **B. Moser:** Second. **Hannon:** Any discussion? All those in favor.

Hannon called the motion. **Motion Carried.**

Hannon: So Allene, you'll need to get that information I guess to Kathy Durdick? **Tartaglia:** I'll talk with Monte first. I'm not sure how she gets the information. It might be coming from Monte, but I'll check with them.

Morgan: I have a question for Allene. **Hannon:** Go ahead. **Morgan:** We've had an issue come up where on the show schedule it lists the judges when we license a show but it doesn't list the days that they are judging, and we're having a really hard time identifying who is judging which days and spending a whole lot of time trying to figure that out when we're scheduling training, etc. Is there any way to include that? **Hannon:** It will probably need new programming. **Tartaglia:** Yeah, I think a programming change. **Hannon:** If we do it, it's going to go at the bottom of the list. **Morgan:** OK. Well, put it on the wish list please, if it's something simple which I won't be, I know. **Hannon:** Tim will explain to you, nothing is simple in IT. **Morgan:** Yes, I know. Exactly. **Newkirk:** All these shows are listed on Cat Shows US and most of those have a flyer. **Morgan:** No, they're not. Not everyone has a flyer. For example, most of the overseas shows just link back to the CFA show schedule. **Hannon:** A lot of the west coast shows don't do it, because you have to pay for it. We're told they don't use Cat Shows US, they use their regional site. **Morgan:** It's really an ongoing fishing expedition for all of us, trying to track down who is what, where. **Tartaglia:** OK, I have added it to the list. **Morgan:** They specify that generally on the show license, right? **Hannon:** It should be on the judges' contracts. **Morgan:** I'm just trying to figure out a way to expedite, because often especially when we're dealing with overseas shows, trying to get in touch with an official from the show is near neigh impossible, so we end up contacting each of the individual judges. It's just very labor intensive. **Hannon:**

Couldn't you contact the Central Office? The person who does the show licensing? **Morgan:** That's what I'm thinking. If we can't get it listed specifically, then we could at least contact them and see if we can get it from them. So, we'll do that as a work-around. **Hannon:** If it's not a part of the show license, they would certainly have the judges' contracts. They can look up the contract for you. **Morgan:** That would be great. **Tartaglia:** We can do that for you.

Hannon: Anything else for Central Office?

(4) **TREASURER’S REPORT.**

CFA Treasurer: Kathy Calhoun

May 1, 2019 through June 30, 2019

CFA maintained strong financial performance through June 30, 2019.

Key Financial Indicators

Balance Sheet Previous Year Comparison as of June 30, 2019

Current assets are down 2.5% compared to previous year. This is primarily due to a change in cash positions. Fixed assets are up 28.3% primarily driven by computer software. Liabilities are up 18.1%.

Profit and Loss Analysis

Total registration, which includes litter registration and individual registration, delivered \$193,236 to the bottom line. This represents a 7.8% increase compared to the same time period last year.

<i>Category</i>	<i>May through June 2019 Actual</i>	<i>May through June 2018 Actual</i>	<i>% Change to Prior Fiscal Year</i>	<i>YTD Budget</i>	<i>% YTD Budget</i>
<i>Litter</i>	\$64,307	\$60,871	5.6%	\$60,057	107%
<i>Individual</i>	\$128,929	\$118,318	9.0%	\$117,237 \$177,237	110%
<i>Total Registration</i>	\$193,236	\$179,189	7.8%	\$117,294 \$177,237	109%

Hannon: Go ahead Kathy with the Treasurer’s Report. **Calhoun:** Hopefully you have had a chance to review the report. There is one incorrect number. Under total registration, YTD Budget, it says that it’s \$117,237. That should be \$177,237. Thank you, Rich for catching that. I was a little bit jet lagged at the time. I looked at it a number of times and did not catch that.

Other key indicators:

Additional key performance indicators are captured in the following summary.

<i>Category</i>	<i>May through June 2019 Actual</i>	<i>May through June 2018 Actual</i>	<i>% Change to Prior Fiscal Year</i>	<i>YTD Budget</i>	<i>% YTD Budget</i>
<i>Household Pet Recording</i>	\$1,274	\$806	58%	\$4,333	29%
<i>Registration Cattery</i>	\$61,675	\$58,175	6 %	46,952	131%

<i>Championship Confirmations</i>	\$9,260	\$11,880	(22%)	\$10,306	90%
<i>Club Dues</i>	\$1,520	\$1,480	3%	\$7,139	21%
<i>Breed Council Dues</i>	\$13,845	\$13,135	5%	\$18,810	74%
<i>Certified Pedigrees</i>	\$20,265	\$24,335	(17%)	\$25,022	81%
<i>Show License Fees</i>	\$5,375	\$6,150	(13%)	\$7,440	72%
<i>Show Entry Surcharge</i>	\$9,731	\$18,594	(48%)	\$13,968	70%
<i>Total Ordinary Income</i>	\$372,815	\$381,468	(2%)	\$380,509	98%

Ordinary income delivered \$372,815 to the bottom line compared to \$381,468 the prior year. This represents a change of (2%). Ordinary income budget was \$380,509. Actual income came in at 98% of budget.

Publications

Almanac (Cat Talk, Newsletters, and the White Pages)

Income: Almanac income is 37% lower than year ago.

Expense: Almanac expense is 9% lower than year ago.

<i>Almanac</i>	<i>May through June 2019 Actual</i>	<i>May through June 2018 Actual</i>	<i>% Change to Prior Fiscal Year</i>	<i>YTD Budget</i>	<i>% YTD Budget</i>
<i>Income</i>	\$8,713	\$13,792	(37%)	\$9,946	88%
<i>Expense</i>	\$10,183	\$11,165	(9%)	\$11,224	91%
<i>Net Income</i>	(\$1,470)	\$2,627	(156%)	(\$1,278)	115%

Yearbook

Income: Yearbook income YTD no significant change compared to prior year.

Expense: Yearbook expenses YTD no significant change compared to prior year.

<i>Yearbook</i>	<i>May through June 2019 Actual</i>	<i>May through June 2018 Actual</i>	<i>% Change to Prior Fiscal Year</i>	<i>YTD Budget</i>	<i>% YTD Budget</i>
<i>Income</i>	\$4,620	\$4,013	(15%)	\$5,873	79%
<i>Expense</i>	\$5,283	\$5,126	(3%)	\$5,942	89%
<i>Net</i>	(\$663)	(\$1,113)	40%	(\$69)	966%

Marketing

The Marketing Team's contribution to CFA's success is often difficult to capture, spread through multiple budgets and often time good will when drives success in multiple programs.

<i>Marketing</i>	<i>May through June 2019 Actual</i>	<i>May through June 2018 Actual</i>	<i>% Change to Prior Fiscal Year</i>	<i>YTD Budget</i>	<i>% YTD Budget</i>
<i>Income</i>	\$105	\$399	(74%)	\$1,583	7%
<i>Expense</i>	\$8,816	\$9,413	(6%)	\$15,505	57%
<i>Net</i>	(8,712)	(\$9,014)	3%	(12,255)	71%

Black: I just wanted Kathy to explain the comment if you could under Marketing. It doesn't make any sense to me. **Calhoun:** We've had this conversation before. Actually, what I was really trying to say is that the Marketing income is minimal, but the expenses are significant. So, the purpose of the comment is to say, a great deal of the benefit that we receive from the Marketing Team's efforts do not hit the Marketing budget in the way of income. That is spread upon multiple budgets. The Marketing Committee does work on the International, you do work in many, many avenues that positively impact CFA. So, the reason I put that statement in there was to kind of qualify, so folks wouldn't say, "hey, the Marketing Team is costing us a lot of money but they're not bringing in anything." **Hannon:** It's just not reflected there. **Calhoun:** If we can find a better way to measure the benefit of the Marketing effort, I'm all open to figuring out how to do that, but that's an age-old problem with a lot of companies. **Black:** Right, exactly. OK, thank you. **Calhoun:** So, what I said is, your success is difficult to capture. It's spread through multiple budgets and good will. There's the Household Pet program where you're working toward the future and developing good will and those sorts of things. I think you need to have credit for that, but we struggle with how to measure that in a financial statement. **Black:** I can understand that. **Hannon:** For example, when they roll out Companion Cat World, we're presumably going to see an increase in Household Pet registrations, but that will be reflected as income under Registrations, not under Marketing. **Calhoun:** Yes, exactly.

Central Office

<i>Central Office</i>	<i>May through June 2019 Actual</i>	<i>May through June 2018 Actual</i>	<i>% Change to Prior Fiscal Year</i>	<i>YTD Budget</i>	<i>% YTD Budget</i>
<i>Payroll C.O. Staff</i>	\$114,169	\$132,295	(14%)	\$133,340	86%
<i>Contract Labor</i>	\$10,371	\$16,806	(38%)	\$11,339	91%
<i>Utilities</i>	\$3,264	\$1,941	68%	\$4,314	76%
<i>Bank Charges</i>	\$3,222	\$8,805	(63%)	\$563	572%
<i>Credit Card Fees</i>	\$16,357	\$10,271	59%	\$18,680	88%

Total Central Office Expense	\$205,905	\$218,349	(6%)	\$240,137	86%
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Computer Expense

Computer Expense	May through June 2019 Actual	May through June 2018 Actual	% Change to Prior Fiscal Year	YTD Budget	% YTD Budget
<i>Professional Service-Computer</i>	\$27,426	\$22,586	21%	\$6,000	457%
<i>Contract Computer Services</i>	\$6,266	\$5,771	9%	\$9,361	67%
Total Computer Expense	\$37,933	\$46,208	(18%)	\$22,655	167%

CFA Programs

CFA Programs	May through June 2019 Actual	May through June 2018 Actual	% Change to Prior Fiscal Year	YTD Budget	% YTD Budget
<i>Show Supplies & Postage</i>	\$5,003	\$7,394	(32%)	\$5,875	85%
<i>CFA Club Sponsorship</i>	\$29,700	\$19,000	56%	\$32,167	92%
Total CFA Programs	\$57,328	\$55,388	4%	\$67,104	85%

Corporate Expense increase compared to prior year primarily driven legal counsel expenses and board meeting expense. The legal counsel increase was driven by a budgeted one-time bonus. The board meeting increase is due to timing.

Corporate Expense	May through June 2019 Actual	May through June 2018 Actual	% Change to Prior Fiscal Year	YTD Budget	% YTD Budget
<i>Legal Counsel – International</i>	\$14,000	\$2,000	600%	\$14,000	100%
<i>Board Meeting Expense</i>	\$10,471	\$1,116	838%	\$15,250	69%
Total Corporate Expense	\$35,880	\$12,867	179%	\$52,412	68%

Newkirk: Under Corporate Expense, the board meeting expense for 2019 is \$10,471 and for 2018 it's \$1,116. Is that because the Annual fell in July in 2018? **Calhoun:** That's timing, yes. We'll see that start to right itself when we get further into the year. **Newkirk:** Got it.

Legislative Expense came 9% lower than year ago due to timing of conference travel reimbursements.

Events

CFA Annual Meeting and Awards in will be reported in the October Treasurer's Report.

The Bottom Line – May through June 2019 CFA realized a profit of \$38,541.

	<i>May through June 2019 Actual</i>	<i>May through June 2018 Actual</i>	<i>Difference</i>	<i>% Change to Prior Fiscal Year</i>	<i>YTD Budget</i>	<i>% YTD Budget</i>
<i>Income</i>	\$458,732	\$503,786	(\$45,053)	(9%)	\$467,054	98%
<i>Expense</i>	\$437,198	\$452,606	(\$15,408)	(3%)	\$600,103	73%
<i>Net Ordinary Income</i>	\$21,534	\$51,180	(\$29,646)	(58%)	(\$133,048)	(16%)
<i>Other Income</i>	\$17,007	\$1,401	\$15,606	1,114%		100%
<i>Net Income</i>	\$38,541	\$52,580	(\$14,039)	(27%)	(\$133,048)	(29%)

Calhoun: We are looking at financials for May and June, so there are no significant trends to call out. We are very early in the year and we don't have a lot of data. I would like to drop down to the bottom line on this. As of the end of June, we are realizing a profit of almost \$39,000. As I said before, it's early in the year with two months' worth of data, so we really can't draw a lot of conclusions. The next big milestone as far as reporting will fall into the October Treasurer's Report. That's when we'll have information regarding the outputs from the CFA Annual Meeting and Awards Banquet, particularly because we pay a great many of the bills in July and August, so we don't have those numbers to report today. That will be a large part of the October Treasurer's Report.

Calhoun: Any questions? **Hannon:** Anything else for the Treasurer's Report? Thank you, Kathy.

*Respectfully Submitted
Kathy Calhoun, CFA Treasurer*

(5) **CLUB APPLICATIONS.**

Committee Chair: Carol Krzanowski

Brief Summation of Immediate Past Committee Activities:

New clubs applying for CFA membership were reviewed and presented to the Board for consideration. Assistance and guidance were provided to clubs with questions and issues regarding membership and applications.

Current Happenings of Committee:

New Club Applicants

One club was pre-noticed for membership. It is:

1. *Man Miao Club, International Division - Asia; Wain Harding and Richard Kallmeyer, Co-Chairs*

***Man Miao Club
International Division - Asia; Shenyang, China
Wain Harding and Richard Kallmeyer, Co-Chairs***

The constitution and by-laws are in order. There are 15 members. No member is a member of another club. Technically this is a reapplication of a club that was dropped in June 2018 because they did not submit a membership list. Nearly all of the members are active breeders and exhibitors with CFA registered cattery names, and the remaining members are cat lovers. Two members have clerking experience. This is an allbreed club and if accepted, the club plans to produce one or two shows a year in Shenyang. The dues have been set. If the club is disbanded, the funds will be donated to small animal rescue organizations. This club was pre-noticed and no negative letters have been received. The International Division - Asia Co-Chairs support this club.

Hannon: Carol, Club Applications. You've got one. **Krzanowski:** Yes, we have one application to consider tonight. This is Man Miao Cat Club. This club is located in Shenyang, the capital of Liaoning Province in northeast China. Shenyang is the largest city in northeast China with a population of over 6 million. This is technically a reapplication. It was originally the China Feng Tian club. In early 2017 there was a change in club secretary, and in June 2017 the club name was changed to Century Cat Club. During late 2017 and early 2018 they had some internal issues regarding their secretary. The club was then dropped in June 2018 because they did not submit the membership list. Nearly all of the members are active CFA breeders and exhibitors, and two have clerking experience. If accepted, this club plans produce one or two shows a year in Shenyang. The International Division-Asia Representative is in favor of this club, and the International Division-Asia Co-Chairs support this application. I move that we accept this club. **Eigenhauser:** Second. **Hannon:** Any discussion? All those in favor.

Hannon called the motion. **Motion Carried.** Auth and P. Moser voting no.

Hannon: Welcome Man Miao Club.

Future Projections for Committee:

Process and submit new club applications for consideration by the Board.

Time Frame:

August 2019 to October 2019 CFA Board meeting.

What Will be Presented at the Next Meeting:

All new clubs that have applied for membership and satisfactorily completed their documentation.

*Respectfully submitted,
Carol Krzanowski, Chair*

(6) **AMBASSADOR CAT REPORT.**

Committee Co-Chairs: Karen Lane and Joel Chaney
Liaison to Board: TBD
List of Committee Members: Jim Flanik, Candilee Jackson

I want to ask the board for permission to produce an activities book, rather than a third coloring book. I wanted to run this idea past you first, to get your feedback.

Our activities book would be called "A Kitty for Me". It would educate and entertain, letting families make better choices when looking for "A Kitty for Me" Certainly a family with a toddler should be looking at getting a cat that is more resilience than a breed that is prone to being skittish when pick up "up-side-down".

It would be a sticker book, based on the different personalities and traits of our CFA breeds. The book would have stickers of all of our breeds and then outlines within the body of the book for the stickers. The pages will have background pictures and outlines and breed labels where the stickers belong. Each picture could have maybe two or three or four stickers. Some breeds will fit into different categories for there might be multiples of the breeds.

Example, Some are Small, Some are Tall, Some love to play, Some just want to love you, Some get really big, Some run very, very fast, Some are fluffy, Some have no hair at all. Some are skinny and sleek, Some are chubby and fluffy.....and so on and so forth.....

We would have dot-to-dot drawings and pages with a maze, "Help the kitty find it's food bowl". "Help the kitty go to the doctor"

I wanted an opinion before putting together the production ideas and cost.

Hannon: There's one semi-action item they want some feedback. I asked Karen who she wanted to be the board liaison and her request was Rich. Rich agreed to do it. She had already worked with Rachel on this particular issue. I'm going to ask the board to ratify Rich as the liaison for the Ambassador Cat report, but he wasn't prepared to discuss this because Rachel was going to discuss it. Let me start by appointing Rich as the liaison to the board for the Ambassador Cat Program and ask somebody to make a motion and second it. **Eigenhauser:** I move we ratify. **Krzanowski:** Second. **Hannon:** Is there any discussion? All those in favor of Rich being the liaison.

Hannon called the motion. **Motion Carried.**

Hannon: What she is asking us for is general approval for her to move forward with a project. Rather than coming up with yet another coloring book, she wants to have an activity type of booklet to hand out at shows to presumably youngsters. It's described in the Ambassador Cat Report. **P. Moser:** Do we know how many coloring books we still have left from our previous printing? **Hannon:** Allene could tell us, but we keep selling out and reprinting them. **Tartaglia:** They are sold out. **P. Moser:** My concern here is that, to go ahead with having this done, this could be a really large investment. I know that this isn't something that you can measure with

income, but I don't know, this is a big expense. The money that we've been spending, I don't know, it's kind of something that we really need to think about. **Calhoun:** I agree. I do think that a sticker type book is going to be very, very expensive, just because of the labor that is required to do something like this, but I think this request is just saying they want an opinion. I don't think we're approving anything here. The last sentence says, *I wanted an opinion before putting together the production ideas and cost.* I think we need the cost. It's a great idea. I just think it's going to be cost prohibitive. **Hannon:** Rich, can you get with Karen and Joel, and talk with them about the board's interest in having some ballpark figure of what it's going to cost us to do something like this? They are right, something that's a sticker is going to be more expensive to produce than just a flat page. **Mastin:** I will take that back to Karen. **Hannon:** She's probably going to turn it right back to you and ask you to get her a price quote. **Mastin:** She already has, and I'm struggling to no end to find somebody who wants to do this book. I've already been denied three times. **Hannon:** Because? It's just too complicated to create? **Mastin:** This is a very complicated book, because you need different types of paper inside the book. You need a gloss adhesive cut-out paper. Eight sheets of that is what Karen has for the stickers, and 20 sheets that will accept a sticker that will not fall off, in black and white. **Hannon:** What's the possibility, Rich, of having the stickers printed separate? You hand them the booklet, then you hand them a sheet with stickers. **Mastin:** That may be the route we have to go. **Webster:** Stickers themselves, just for prizes at school, are expensive. **Hannon:** I would think it's even more expensive if you're having to use two different kinds of paper within the booklet. **Webster:** Yes. **Mastin:** I'll take that information back to Karen. **Hannon:** Tell her that once she gets an approximate cost on it, then the board would be happy to talk about it. Until we get costs, that's as far as we can go, right? **Mastin:** Very good. I'll let her know. **Hannon:** Does anyone else have anything on this?

(7) **HAWAII GRAND OF DISTINCTION.**

The cat going for Grand of Distinction is Obi-One Kolohe (means Rascal in Hawaiian) born 5/09/2016. He is owned by Tracy Kazunaga. This is the first pedigree cat she has ever owned and the first cat she has ever shown even though she has participated with the cat club for 12 years prior to showing!!!!

He was a kitten in his first show in Oct. 16, Had 4 finals in 1/2017, 3 finals in 3/17 because we only had 3 AB Judges & a Specialty Judge but that year doesn't count anyway. What does count is as follows:

Season 2017 – 2018 Obi had 10 Finals

Season 2018 – 2019 Obi had 12 Finals

So – He currently has 22 that can be counted – needs 8 more Finals in this season to reach Grand of Distinction. He really is in good shape and she plays with him every day and stretches him 'constantly' so we believe he can do it!

MOTION: *That SR 28.08, passed by 2/3 of the delegates at the 2019 CFA Annual meeting in regard to decreasing the number of AB finals for Hawaii to 10/year, be accepted with the effective date of May 1, 2017.*

RATIONALE: *This will cover the past two show seasons and allow the exhibitor in Hawaii to finish out her Grand of Distinction if she completes and achieves the require 10 AB finals this year.*

Hannon: Hawaii grand of distinction. There's a motion. Does somebody want to make the motion? **Webster:** I'll make the motion. **Eigenhauser:** Second. **Hannon:** Is there any discussion on the motion? **Newkirk:** When Rachel put this on, she asked me to come up with a rationale. She has already put that in here, but we wanted to make it effective May 1, 2017, so it would encompass the two show seasons that the cat in Hawaii has already competed. That was my suggestion to her. **Black:** I was just going to ask a question. Is the cat still alive? **Newkirk:** Yes. **Hannon:** She is still show it. **Black:** It could go to shows this year and complete it's Grand of Distinction without us making this change, right? **Newkirk:** We have to make this rule change because there's not 30 rings in Hawaii. **Hannon:** They want to change it from 30 rings to 10 rings for cats in Hawaii. We would make it retroactive for the past two show seasons. So, if she hits 10 this show season, at the end of the season she will get her Grand of Distinction. If we don't approve this, then she has to do 30 in each season. **Webster:** And there's only 10. **Hannon:** They don't have 30 rings in Hawaii. **Black:** Right, but we changed it at the Annual that they only need 10. **Hannon:** The delegates passed it, but we have to pass it. **Black:** Then it should wait until October. The delegates passed it, and so we haven't enacted it yet. So, if we were to enact what the delegates approved, then would this cat just need 10 more to make the qualification for this show season? **Newkirk:** We have to make the effective date May of 2017 so those last two seasons count. **Hannon:** Because she didn't make 30 in those two seasons, so we would have to go back, or else she would have to start fresh this season and go two more seasons. **Black:** Can't we, when we approve it or disapprove it, can't we change the rules to say you're grandfathered, that as long as you had a minimum of 10 finals in previous seasons, if you

get the 10 going forward then you achieve the Grand of Distinction. **Eigenhauser:** That's what we're doing. **Newkirk:** That's what this rule change is doing. **Calhoun:** Wait, I'm confused. I'm confused here. I thought that the delegation wants to decrease the number of allbreed finals to 10 for Hawaii, period. **Newkirk:** That's correct. **Calhoun:** No, if nothing had happened, she would have had to go out this season and get at least another 8. **Hannon:** If nothing happened, she would have to get 30. **Calhoun:** But she had 10 before. **Hannon:** She has to get 30 each season. **Webster:** There's only three shows a year. **Hannon:** But if you're not considering Hawaii, if you look at the rest of the world, they have to get 30 finals each season. So, we need to change the rule for Hawaii to make it 10, and what we've done here is not only make it 10 but make it retroactive. We can either pass the 10 and say, "10 this season and the next season and the season after," or we can say, "this will be the third year because we made it retroactive to May 2017." **Krzanowski:** My feeling is that the exhibitors in Hawaii really try hard to keep CFA going there. They have very few opportunities to obtain any titles in Hawaii or any special awards. I think this is a simple change that would encourage them to continue on.

Currle: It's not a dissimilar situation to what we have in the Middle East, with Israel being a totally isolated country. We need to make some special rules for these people, to keep their interest up in our association. **Hannon:** So you can come back to us at some future point with a motion dealing with the Middle East. **Currle:** I'm not going to do that tonight. We'll talk about it. **Hannon:** I'm not saying tonight. You have to look into what's a reasonable number for them. Ten seems to be a reasonable number for Hawaii, but that may not be applicable in the Middle East. They may need a different number. **Currle:** I'm hoping in 5 years they will need to get as many as we need here in the U.S. I'm trying to grow it there. **Calhoun:** Is it reasonable that we could put this off until October, so Kenny can go back and we can just do one rule change and include all areas that need some sort of assistance, instead of doing it piecemeal? **Hannon:** This is the same thing as some countries in Asia. Some countries have quarantine and they can't take cats in and out of the country. They don't have 30 rings in a season, so we may have to address that, too. There's all sorts of potential exceptions here.

Mastin: Since the delegates passed this by 2/3 and we're likely going to vote in favor to make it 10 rings, we may as well make it effective May 1, 2017. I understand there may be a concern or there may not be, but let's not penalize this person. If we're already going to approve 10 rings starting this year, we may as well go back to 2017. I have no objection to approving this now and then doing what Kenny wants when he has more information coming up in October.

Morgan: The current show rule 28.08 states the requirements for Grand of Distinction, then it says, *Show seasons prior to 2005-2006 may not be considered in claims for this title* – thus implying that people can retroactively go back. So, if we change what the number of rings is for Hawaii, I think it kind of is included or inferred that it would go back to 2005-2006.

Webster: I wouldn't say that. **Hannon:** I doubt there are too many cats from 2005. **Morgan:** I don't think anyone could do it, but that's the way the show rule is written. **Hannon:** Why don't we just pass this as written? It will make it clean. **Black:** That was just my point. I thought that if we enacted what the delegates passed, it would be retroactive, like Melanie is saying – **Morgan:** At any point, anyone can claim a Grand of Distinction as long as they file with 90 days of the conclusion of the last qualifying season, but those first two qualifying seasons can be anytime, as of the date of this show rule. So, if we make this 2017, we're changing that rule. **Calhoun:** We're actually limiting it. **Newkirk:** Let's just do this one cat. It's the only cat – **Morgan:** I

don't know that there is a need and it may not apply, but it would simply make it more consistent with what we already have in place. **Mastin:** I believe Howard made the motion. Let's change the motion so it reads what the current rule states. **Hannon:** Howard, you made the motion, so you have to make the change. Do you want to make the change, so that it goes back to 2005-2006 show season? **Morgan:** So it complies with 28.08. **Webster:** Sure. That makes more sense, doesn't it? **Calhoun:** Basically, all you're doing is changing it from 30 to 10. That's all we need to do. **Hannon:** Her two previous show seasons, according to the existing rule, she can count. So, we've changed the motion to say we're changing it from 30 to 10 allbreed finals for Hawaii. **Mastin:** George, does your second still stand? **Eigenhauser:** Yes. **Hannon:** All those in favor.

Hannon called the motion. **Motion Carried.**

(8) CFA ANNUAL FINANCIAL OPTIMIZATION.

Committee Chair: *Kathy Calhoun*
List of Committee Members: *Mark Hannon, Pam Moser, Kathy Black, Allene Tartaglia, Rich Mastin*

Brief Summation of Immediate Past Committee Activities:

As we are aware the costs of hosting an Annual Meeting, Awards Banquet and associated meetings continues to rise. The last Verona Annual financials are not available but as a point of reference the cost to host Atlanta was \$132,349 and the cost to host Chicago was \$136,159.

To address these rising costs a team was formed for the purpose of brainstorming ideas from within the team and ideas resulting from the Strategic Planning Meeting in February 2019.

Current Happenings of Committee:

The team met on April 8th and July 8th, A number of ideas came forth and can be implemented but significant financial turnarounds will require significant change. Two ideas were identified to be presented to the full CFA Board.

Hannon: Financial Optimization Committee, which is Kathy. **Calhoun:** The reason this is here is to garner the board's opinion on this. There's nothing to vote on. I just want to see how folks feel about some of the options that we have come up with. Basically, the first summary just calls out that we have lost in the past two years, and prior years as well but not to this degree. Atlanta was \$132,000. Chicago was \$136,000 expense or loss or however you want to put that. I'll provide the P&L later on to the group. That is the primary motivation. We talked about it in the Strategic Planning meeting about brainstorming ideas to address the losses that we incur on our annual meetings. The committee has met twice, and we came up with a number of items to consider. Some of them are things that we can execute without much change in how we operate today, but there's two major proposals or ideas that I would like to get some feedback on from the board.

Future Projections for Committee:

To be determined based on the direction provided during the August Telephonic Board Meeting.

Discussion Items:

Consideration and feedback only on the following ideas:

1. **Annual Site Selection** – *There is a high likelihood that favorable contracts would be achieved by having the June Board Meeting, Annual Banquet and Awards Ceremony in the same location for 3 consecutive years. CFA would be able to leverage the guaranteed revenue opportunity, driven by multi-year contracts, to effect better pricing. From an operational standpoint, remaining in the same location would provide opportunities to*

adapt and capitalize on learnings. In order to implement this an amendment to the CFA Constitution would be required.

Calhoun: The first one is around the annual site selection. In a nutshell, the proposal is to keep the annual in the same venue – the same region, the same venue – for I’m saying three years; reason being is that because CFA is able to provide income for a venue for several consecutive years, there may be significant price concessions that CFA would realize, doing that. Of course, we fully know that this would require an amendment to the CFA constitution to implement, but I just wanted to get some feedback from the board as to what you are thinking about his idea, feedback, concerns, questions, those sorts of things. **Eigenhauser:** I’m really lukewarm on this one, because one of the reasons to keep the International the same place each year is, you build gate year after year after year. With the annual being in the same location over and over again, it’s going to lose its shine after a couple years. We may have much more attrition on the room nights, so whatever discount we can get by getting a multi-year contract, we may see that big a drop off in room nights and wind up paying a penalty at the back end. Plus, I’m not sure CFA would be happy that you’re holding the annual in your region and you’re not going to see it again for 18 years. That’s a long time for a region to go without having an annual. [discussion goes to next point]

Roy: I was just wondering. I know earlier tonight Allene was talking about that they were looking at different places and negotiating or seeing what was out there for different places for the upcoming. If she could ask them or whoever does the negotiations what would you give us for a discount if we stayed the second year. Then we would have something to compare if there really would be a difference for staying two years. **Tartaglia:** I can do that. **Calhoun:** Rich, what has been your experience? **Mastin:** When you can do multiple events, whether it’s 2, 3, 4 or indefinite, you’re going to have better buying power. If we can condense this into a 3-day event versus a 4-day event, depending on how short Sunday is, I think those little savings will add up over time. We do have outgoing board members that right now are being forced to stay until Saturday, when the new board will be sworn in on Sunday morning. The outgoing board can do what they want to do. One of the concerns that has developed over the past 3 or 4 years now is, when the regional directors decided it was in our best interest to allow Central Office to take on the annual, the income that was raised by the regions all went away from the cost savings, with the exception of the funds that were generated for the hospitality night or the delegate expenses. I know Kathy refers to these as expenses or loss, however you want to look at it. The last two years we’re averaging about \$134,000. It’s not good business to have a \$134,000 expense year after year, for a 5- or 10-year period. At some point in time it’s going to catch up to you and you’re going to wish you would have made some monumental changes, or some little ones that equal monumental changes, to cut that down into half. I don’t expect it to break even unless some of the regions – some of the regions used to raise enough money to help fund their regions for years to come with their annual. Those days are over for CFA if Central Office is going to do it. The other thing that was brought up during the session was to try to locate a continuous, same location event more centrally located within the country – not necessarily east coast or west coast, north or south, but more central. **Hannon:** To George’s comment about they would have to wait 18 years to see it in their region, they may not see it in their region. We’re not saying that every three years we’re going to rotate it to another region. **Calhoun:** A lot of businesses who have annual meetings, annual sales meetings, annual stockholder meetings or whatever, global companies, they make a business decision as to the best location. Some move

around locations in off seasons like Vegas. They move to different places to reap those benefits. Rich mentioned before, a number of years ago we took a lot of the burden away from the regions of having to help support the annuals with significant funding. We took all that away and pretty much CFA absorbed that, so we really need to figure out how to reduce these deficits, because given many things that are going on, it's not good business and it's highly likely not sustainable.

Mastin: If something changes with the top line sales for whatever reason, however you want to look at it, if it changes in a bad way, there's no way this organization can sustain that type of an expense for any expenditure. Based on how things are going, if we can't correct the situation that's happening right now overseas, we may have five years before we see a major decline. It's not going to happen overnight, it's going to happen over time.

Calhoun: To add to that, any major change that we make, we are contracted a number of years out so we can't implement this right away. We need to plan to implement something, because it very well may hit at the very same time we see a reduction in income.

Newkirk: I understand the talking points for doing this. I think it's going to be a really, really hard sell to the clubs, especially any club that is west of the Mississippi, because what I see happening is the same thing that has happened with our International Show; that is, it's usually east coast oriented. I think the annuals would be oriented more to that area and we'll just lose people out west. I understand it's very cost prohibitive, but maybe we should be looking at, how do we trim the costs of some of our expenses to put on these annual meetings. I'm having a hard time myself right now trying to support this, and I know that there are a lot of clubs that will not support it, in my opinion.

B. Moser: I know it's not on the discussion really, but I kind of like what Rich brought up about centrally located. We can find a hub where a majority of people can fly in. I think that makes more sense than three years wherever. If we can get people to fly into a centrally located place, it might fit everybody – west coast and east coast. That's my opinion.

Hannon: Allene, do you remember what the cost of the awards and the rosettes came to? That seems to me it was a big chunk of this, like maybe half of this was for the awards.

Tartaglia: It is a big chunk. It's in the \$40,000-\$60,000 range with all the trophies and rosettes.

Hannon: We compounded that problem when we decided to break it up into three geographic areas. We're handing out more national awards now than we did when everybody competed for one best cat. While we're nickeling and dime'ing savings by having the board meetings on Saturday instead of Sunday, the real savings would be if we could do something about the awards.

Auth: Mark, I'm in full agreement with you. We could save a lot of dough if we could cut back the awards. That's just a huge chunk of money.

Calhoun: I think we need to do both. I don't think any of these ideas as standalone will save hundreds of thousands of dollars. I think we need to do in addition to these sorts of things. These things we're just calling out right now because they were one of the two biggest and they required constitutional change, but to get to say we wanted to reduce this by \$80,000, that's going to be more than what a three-year consecutive contract in a location is going to give you. We need to do a lot of things differently to right size this. We may never get to break even, but to significantly reduce it all. There's a lot of things that need to be done. We could reduce the awards budget by 50% and still give a decent award, that would be great. We may not be able to do that, but it would be great if, from a site selection perspective, we were able to get another \$20,000-\$30,000 there. If we were able to get another \$4,000-\$5,000 in board cost. I think all of this will add up, but any other ideas folks have would be greatly appreciated, but I think we need to start to look at multiple things. To Darrell's point, actually really Vegas is a location where many, many companies go in the off season when it's hot to have their annual meetings and those sorts of things, so although it may not be central, it still may be in play because of the

benefits there. **Newkirk:** I was going to say, is there any possibility of – I know Nourse wants to be active in CFA. Is there anybody approaching them about sponsoring our awards? **Hannon:** Jo Ann talked to them about it. They didn't seem to have a lot of interest, but that's not to say we can't pursue it. Clearly, if we could find a corporate sponsor, whether it's Nourse or somebody here. When we met with Nourse at the annual, their interest was doing stuff in China. We might be able to find another corporate sponsor. The focus is on North America, as well. I'll talk to Jo Ann again about stepping up her efforts on that. Even if they didn't cover the full cost of it, if they said they were willing to put in \$25,000 that certainly would make a big difference.

Newkirk: Yes, I agree. **Currle:** We may also want to think about associating with some sort of a pet expo where we can actually draw gate. There are many things that we can do to at least get more income out of the annual. Right now, it's primarily delegate fees. Am I correct in that assumption? **Hannon:** It's delegate fees, they are paying for the banquet, they're paying for a breed council breakfast. They are providing money in a variety of ways. Lorna had a fundraising activity for sponsoring the awards and she generated significantly more than we had been. Rich, do you remember how much Lorna was able to raise for the annual? **Mastin:** I would have to look it up. I would just be guessing. **Hannon:** Certainly more than we have been getting.

Currle: I would like to have that figure. It seems to me that she gets everything sponsored. **Hannon:** Kathy will have that when she does the July report. **Calhoun:** I'm looking to see if I can give you a ballpark. **Mastin:** I'm looking for it now, too. **Currle:** Primarily donations for awards. Sponsorships. **Calhoun:** Here we go. Award sponsorships looks like it would have been – **Hannon:** It was over the course of several months, right? **Calhoun:** I'm thinking like \$15,190. I think that's the number. **Mastin:** The number I have is \$15,350. **Hannon:** You're both talking \$15,000 and change. That was the first time Lorna did it. If she's agreeable to doing it again, she might be able to increase it next year. **Webster:** I still think we need to come up with a less expensive award that looks as nice that's more reasonable. We did in our region this year and it paid off. **Hannon:** Allene is on the call. She's listening. **Tartaglia:** We'll look into that. **P. Moser:** We can always go down the road of giving them an option – well, not an option, but saying, “we will provide the trophy and if you want a rosette you can pay for your own.” I know that we do that in our region and it has worked out really well. We haven't had a problem with it. Maybe some other region will say they have, but it comes down to a point where we've got to start making some tough choices and that could be one of them. **Hannon:** We did look into that, Pam. We talked about that, but Allene told us that the cost of the rosettes was fairly low. It's the actual physical award we hand out that is where the money is involved. I don't understand why somebody wants a rosette. They're getting rosettes every weekend throughout their campaign. Why they want yet another rosette boggles my mind. **Calhoun:** I was just going to say that the awards, what we've got currently is a financial – we could be off a little bit but the awards cost us \$53,406. We had sponsorship of \$15,000 but then we had duplicate awards of a little over \$11,000, so like \$26,000 were paid for in one way or another. **Hannon:** My assumption is, for the duplicate award we're charging enough to cover the cost of that duplicate award. It should be a wash, if not a profit. **Tartaglia:** It's a wash. Doing the award in perhaps acrylic instead of crystal, if we can keep the same design and see what kind of a cost [inaudible]. That should reduce the cost of it. **Hannon:** You and Mary will look into it, right? **Tartaglia:** I'll talk with Mary. **Calhoun:** Would this same sort of benefit be achieved for those awards where we say we're going to use the same award for three years, or whatever amount of years. There may be some benefit in that. **Tartaglia:** There could be, except we had already said we were going to give the crystal award for three years. **Hannon:** Let's move on.

2. *Reduce the # of days by moving the Sunday Board Meeting to Saturday – This would likely require an early start on Saturday and/or reducing the time of the meetings on Saturday morning and a working lunch. This would provide travel flexibility on Sunday with potential better pricing and reduce the costs of international travel. Often our international participants stay over Sunday night due to flight availability. This would also require that the newly elected board members be sworn in on Friday afternoon or Saturday morning requiring an amendment to the CFA Constitution.*

Eigenhauser: As long as I'm talking, I might as well go to #2 as well. I definitely don't like #2. I think that things are too condensed now. The annuals are much less social than they used to be. We have meetings on top of meetings. You can't schedule anything because they crash into each other. Yeah, there may be a room night or two that somebody has to stay over until Monday because they couldn't get an early Sunday flight, but I don't think that we're going to save all that much by #2 and I think crashing everything together on Saturday is just going to make it even worse. I can't remember the last time I got to go to my breed council meeting. A lot of us have to pick which thing we're going to go to. **Calhoun:** We don't go to our breed council meetings anyway, because they overlap. **Eigenhauser:** I'm still talking. That's a result of us having already compressed the annual by a day a few years ago. We used to meet on Wednesdays, and we compressed everything down by a day. We crushed everything together. Crushing it one day shorter isn't going to help a lot of people. There aren't that many people that can't get a Sunday flight. Most of us are going to stay for the banquet anyway, so we're going to be going home on Sunday no matter what. I think the savings is going to be a few hundred dollars here, a few hundred dollars there, but I think the inconvenience of trying to schedule everything in an even shorter time frame than we have now, I just don't think the benefits outweigh the cost. **Calhoun:** Let me just give a little bit more insight of what we thought about doing this. It would probably require us to make sure that for both of our meetings that we have on Saturday – the meeting with the breed council secretaries and the meeting with the International Division – be tighter. Both meetings would have to have agendas so that we move them right along. We would have to start a bit earlier in the day, probably like 8:00 or 8:30. The intent is not to condense it to the point where it's not effective, and then to include a working lunch. What we would benefit, although not monumental, but we're looking for ways to save money. We are not able to find a lot of monumental ideas that are going to save tens of thousands of dollars. It is going to be in small increments. One of the things that, in addition to having some of our International folks able to leave on Sunday, it would also give the entire board the flexibility of flights that may be less expensive in the morning. Folks would also have the option if they decide they don't want to attend the banquet for whatever reason and they want to leave on Saturday night. Although I don't think that there's going to be an earth-shattering amount of money saved, we're looking for savings wherever we can. That's what that one was about. I would like to get more opinions from folks on the phone. **Newkirk:** I have a suggestion. Why not start the Sunday morning meeting at 8:00 a.m. and limit it to 90 minutes? Then, most everybody could get an early flight out on Sunday. Most people are going to be there Saturday night anyway. **Hannon:** Traditionally, the Sunday board meeting is very short. It's unusual for it to last an hour or an hour and a half. **Colilla:** Didn't we change it; the February board meeting and the October board meeting is 8:00 on Sunday already? **Currle:** We did pass that, but we didn't implement it. **Hannon:** The two in-person board meetings in October and February, we have consistently finished before lunch. It has frustrated the Central Office staff because they want us to hang around and eat lunch. Sunday board meetings in October and February are very

short. Just like at the annual, the Sunday board meeting is very short. We took the luxury of talking about the China situation for the benefit of the new board members this past Sunday at the board meeting at the annual, but had we not done that we would have been out of there in less than an hour. **Calhoun:** Typically, Sunday is an hour to an hour and a half. We're just trying to find an hour to an hour and a half on Saturday. That could save us some amount of money in the long run. **Hannon:** Right now, we finish at noon on Saturday with the breed council secretaries and the representatives from the ID. Some people need that afternoon for other purposes, to get their hair done or whatever for the banquet. **Black:** I just wanted to add to Kathy's comment. One of the things we were discussing was being able to take a 6 a.m. flight on Sunday. That's where you're going to find your most savings, so we were just looking at ways of not meeting at all on Sunday. I know Darrell said to meet an hour earlier and be done within 90 minutes, but still most of the time your savings are going to be on your 5:30 or 6 a.m. flights on a Sunday morning. That's what we were looking at. I just wanted to also add another comment. Kathy didn't put it in her report, but we also discussed options of having it at the International during that time period, or maybe even having it along with a cat show. I just wanted to put out there that TICA, during their annual, they have a big cat show associated with it. They've already got 395 entries for their show coming up the end of August in Las Vegas. They obviously are doing something that's working for them. I'm not saying it will work for us, I'm just saying that was another idea that we discussed also, in addition to these two things, as ways of trying to limit our costs.

Time Frame:

If the Board is aligned the committee will continue to work through the details of implementation which would educating the delegation through the club presidents and secretaries, soliciting feedback and develop a resolution to amend the CFA Constitution.

What Will be Presented at the Next Meeting:

TBD as directed by the CFA Board.

*Respectfully Submitted,
Kathy Calhoun, Chair*

(10) CONSTITUTION COMMITTEE.

Committee Chair: Mary Auth
List of Committee Members: George Eigenhauser, Pam Moser, Darrell Newkirk

RESULTS OF INVESTIGATION: The New York attorney (Tisha Jackson) recommends that two separate documents be created – Bylaws and Constitution. She was astounded that we did not have both and said it was required for good corporate governance. She recommends that to save money that we do a draft (since we know the topic better) and that she would review and clean up to be in compliance with New York corporate law.

Her retainer fee is \$5000 and her hourly rate is \$450.

Brief Summation of Immediate Past Committee Activities:

Nothing

Current Happenings of Committee:

Holding discussion

Future Projections for Committee:

Separating the Constitution into two units (Bylaws and Constitution)

Board Action Items:

Consult with Finance Committee to set aside \$5000 for retainer.

Time Frame:

By October board meeting

What Will be Presented at the Next Meeting:

Constitution and Bylaws

*Respectfully Submitted,
Mary Auth, Chair*

Hannon: Constitution Committee. Who's got the action on that? **Auth:** There's no specific action that needs to be taken on that. George suggested that it be referred to the Finance Committee, since there was an expenditure of \$5,000 to get things started with her as a retainer. The Finance Committee has asked some questions. **Mastin:** Right. The Finance Committee put together a list of questions for Mary to hopefully answer and shed some light on some things for the Committee. **Auth:** The questions, Rich, are largely going to have to be asked of the attorney. I'm sure she's not going to answer any questions without this retainer. One question in particular you asked was, is this a time-sensitive or a business-critical need for this year. My answer to that

is yes, because we have been operating without bylaws for the entire history of the organization, apparently. I've had three attorneys now laugh at me and say this is bad corporate governance, to not have the constitution and bylaws separated. **Calhoun:** Other than being termed as bad, since we have operated this way since the onset, one of my questions would be, is this something that we really have to do this year? We did not budget to do this. You say the retainer is \$5,000 and the hourly rate is \$450, so this very well could go above \$5,000, we don't know. We didn't budget for this. Although you may have had attorneys chuckle at that, we've operated this way since the beginning. Specifically, do we have any idea what is the downside of not doing this this year? **Eigenhauser:** One of the things that kind of brought this to the forefront is, in 2013 New York passed a number of changes to the non-profit corporation law, called the *Nonprofit Revitalization Act of 2013*. There are a number of things that we have to put in our operational documents to bring them up to current standards for New York law. That's kind of, in my mind, one of the driving forces. Our constitution for CFA was created in bits and pieces over the year with people amending this and patching that, but nobody has really seen how well it harmonizes with New York law. I think that's something we need to do. It's kind of like in the financial situation, we have a bookkeeper and we have a treasurer and we have an accountant, but every so often you need an outside audit just to go through and make sure you're doing things on the up and up. I kind of like the idea of having a separate constitution and bylaws, where major policy changes can be in the constitution and done by the clubs, but some of these dotting your I and crossing your T things that we have to do could maybe be in bylaws that could be handled by the board, so we could be a little more flexible and come into compliance with New York law. I am not familiar enough with New York law to tell you what the downside is of not doing the things they tell us we need to do, but it can't be good. **Calhoun:** What was that again? **Eigenhauser:** The New York Nonprofit Revitalization Act of 2013. **Hannon:** Mary, why don't you make a motion? **Auth:** I'm not certain what the motion should be though. **Eigenhauser:** I think we need to work with the Finance Committee a little more in terms of what the scope of the attorney's retainer is going to be and blah, blah, blah before we make a motion. I think they are entitled to the answers to some of the questions they have asked, but in terms of the question, "is there kind of a hot button on this?" I think it's a hotter thing than most people think. It's not just, "we've been around for 100 years and this is something we can ignore." There are specific changes in the law that we have not yet adopted. **Auth:** You know what precipitated this? Last year, when Pam and I had the attorney look at this, she said, "Well, the board is going to get in hot water if this isn't changed. We have every right to sue the board because you are operating outside of the law." And so, that's what precipitated this whole thing getting moved forward. Now, if you want it to be a risk that the board can assume to take if they want to delay it further, but we're going to have to do it sooner than later because it does have to go before the delegation. The next time it can possibly go before the delegation is in June. **Hannon:** Alright Mary, why don't you work with the Budget Committee and come back to us in October with some answers? We can make a motion then if we want to get the board to go forward with it this year so that it's ready for the delegates to vote on in June. **Auth:** Alright, I can do that, but I can tell you that the attorney may not be willing to answer these without payment. I don't know that because I would have to talk with her again. **Hannon:** All we're asking about is payment, right? **Auth:** What? **Hannon:** I thought what we are asking about was cost. We're asking her, she wants a retainer of \$5,000, she wants \$450 an hour. We don't know – and probably she doesn't know – how many hours we're talking about. **Auth:** That's correct. She does not know and that's why she recommended that our committee put together two documents, based on what we're able to cobble together,

basically pulling out much of the constitution that really belongs in the bylaws, and have her go from there. Until that happens, I don't know that she can actually give us a price. **Hannon:** Rich and Kathy, what do you want to do? **Calhoun:** I have a question. Mary, you mentioned something about three other attorneys had been consulted. You said that they were amazed that we didn't have these bylaws. **Auth:** That is correct, yes. **Calhoun:** Did you receive quotes from three other attorneys? **Auth:** No I did not, because the first attorney was my personal attorney who is a corporate attorney, and she said, "this is ridiculous." The second one was the New York attorney that Pam and I hired last year. Then, this last attorney is the one that has been recommended to us. **Calhoun:** So, Tisha Jackson is not the attorney that you and Pam hired last year? **Auth:** No, it cannot be. It would be a conflict of interest if we had the same attorney. **Mastin:** Mary, I want to make it very, very clear. I'm not opposed to moving forward with this, either this year or next year. All I want to do is just try to feel things out and get a direction of how important this is. I think you and George clarified for me, at least – maybe not for the rest of us – that this is one of those things where we should get it done. I don't know at what cost we're going to get it done, but we should get it done so we don't run afoul and move this along in the right direction. Sort of like what we did with the Data Protection Policy that we implemented. But there are a couple other questions that I think you can answer that would be helpful to the committee. I think you touched on it. One of the questions was, would your committee be able to write up most of both documents for George and John to review, because they could help build or pull apart whatever the requirements are and guide your committee in that direction. That alone will probably save attorney expense probably anywhere from 10 to 20 hours, if your committee can do that. **Auth:** Right. **Mastin:** That's one of the questions. If your committee can't do that, we've got to go to a Plan B and see if John and George can be more actively involved. **Auth:** Mary is suggesting that the committee pull together the two documents provided to Tisha to have her give us an estimate of what she thinks it would cost, and then come back to the board meeting in October. **Hannon:** Is that what you're suggesting, Rich? **Mastin:** I don't think the attorney can work from the existing documents that we have because they're not right. **Auth:** That's correct. That's why she won't give us a price. That's why she is suggesting that we put our own two documents together and then she will harmonize it with New York law. **Mastin:** Right. So, will your committee be able to do that? **Auth:** I think so, yes. **Calhoun:** Can we at least get a "not to exceed"? **Auth:** Well, yeah, but why don't we do that in October? **Calhoun:** I'm fine whenever we get it, but if we knew what the upper limit is likely to be, because I don't know whether we're signing up for \$5,000 or we're signing up for \$20,000 in the long run, at \$450 an hour. If we at least had a "not to exceed X," then at least it would – **Hannon:** Authorize up to a certain amount, and if it goes over that come back to the board for a new authorization or not. **Auth:** OK, but you're saying you want a motion tonight for that? **Hannon:** No. Go ahead and have your committee work up the two documents, alright? **Auth:** Yes and show it to Tisha and have her give us a price of what she thinks it would be to finish the job. **Hannon:** If you can get that by October, that would be great. **Auth:** That's what I'm suggesting, yes. **Hannon:** There's no need for a motion. **Auth:** No motion. **Hannon:** You've got some guidance on what we're looking for. Are we through with your committee for now? **Auth:** Yes, I'm good.

(11) **IT COMMITTEE.**

Committee Chair: *Tim Schreck*
Liaison to Board: *John Colilla*
List of Committee Members: *Steve Merritt, Dick Kallmeyer, Sheryl Zink and Seth Baugh*

Brief Summation of Immediate Past Committee Activities:

Since the last report we have had 7 new tickets (programming corrections) with only 3 still open as of today.

Current Happenings of Committee:

The Club, Judges and Show licenses programing is nearly complete with only the removal of the China shows from the schedule left to complete at this time. This should be completed by the Board meeting.

Along with completion of yearend clean-up this leaves 10 current projects to complete. This is still quite an extensive workload.

CCW project has run longer than expected but still within Budget. We have the initial input screen for testing and can then move to scheduling output to fulfillment providers and implementation.

Genealogy/Color project is moving forward with initial testing in Central Office to begin mid-month. With additional testing planned for September with select users to test up to 500 entries, approximately 10% of an average month's entries.

A CIS sponsorship catalog page has also been completed. James spent extensive time figuring out how to make this happen with our current catalog program and completing the setup, eliminating the need for new software or custom programming. This was given a priority as it was determined to be worthwhile endeavor and major improvement of this process.

CFA's new Privacy Policy has been added to our Website. We are currently working on adding t a link to the eCats screen as well.

Future Projections for Committee:

Completion of CCW and continue moving of all applications from HP to the new system.

What Will be Presented at the Next Meeting:

Progress of moving of all applications from HP to the new system.

*Respectfully Submitted,
Tim Schreck, Chair*

Hannon: IT Committee. I don't see any action items. It's just information. **Colilla:** Tim sent me an email today with additional information. I'm just going to read it to you folks. He mentioned on July 10 there was a server issue with the current HP causing it to be down for a little over a day. Since this machine does not handle any of our out-of-office user entry programs, it was not noticed by eCats and secure CFA users. It has continued to function since that time. There is discussion ongoing about moving this to a remote hosted server. The next one is July 17, an update with Sonit server. Our firewall caused credit card processing to go down overnight. When reported in the morning, it was corrected with a couple hours. Then the last is, anything that was brought up on the resolutions from the annual, he will have a full report on impact and cost for the October meeting. That's it. **P. Moser:** I have a question. At our last meeting when we approved the Household Pet program, I remember them saying distinctly, "we can have this done in 3 weeks." It's now 5-6 weeks and we still don't have it done. Where are we at on it? **Colilla:** I have no idea. That was not mentioned to me. **Black:** I know. Pam, yes, they did not get it done in the timeframe we were hoping, but we have not exceeded the budget. They are still under the budget of the \$30,000 that was approved. It took longer to get things done than we wanted, but that didn't mean they were spending extra time that we were incurring costs for. The last thing I have from Tim was, yes it took longer but it's still under the budget that we approved. **Hannon:** So, where is it right now? You're testing it, aren't you? You and Desiree? **Black:** All the programming has been completed. Tim sent Desiree and I a link to look at. We came back with a couple minor suggestions. He said those would be no issue. They are currently testing it right now. I really hoped that we would have the completed, but he is ready to put the influencers in there and I think we're ready to roll really quickly. It's ready to be rolled out, but Desiree came back with a couple of things just to make sure that it would work on both mobile platforms, because we did some testing and 60% of the people who hit our website are on their mobile phones, so she wanted to make sure that Tim went back to them and confirmed that everything was going to be good on a mobile platform. So, we're still doing some beta testing before we completely roll it out. **Hannon:** Are we through with IT Committee? **Colilla:** Yes.

(12) **ID-ROW.**

Committee Chair: Kenny Currle

Hannon: Kenny, did you have anything for ID-ROW because it's empty in the consolidated report. **Currle:** That's because Allene had already brought it up, but I also had one other idea. I just wanted to reiterate that many governments need to approve cat shows in the Middle East. That's why that procedure hasn't changed. I just wanted to suggest or even make a motion. I would like to change ROW to AWA/CSA, meaning "Asia West Africa/Central South America." To me it's a little bit more specific. **Hannon:** I would rather not do that tonight. Why don't you submit that in writing and we'll have some time to think about it? **Currle:** I'll do that. I would just like some feedback. ROW sounds pretty choosy. **Hannon:** OK, come up with something. Are you through, Kenny? **Currle:** I'm done.

(13) **MARKETING.**

Committee Chair: Kathy Black

List of Committee Members: Desiree Bobby, Mike Altschul, Kathy Black

Brief Summation of Immediate Past Committee Activities:

Updates since February Board Meeting

- 1. Small test run with CCW at the Meow Meetup in Chicago was a success. Took over 40 people's information to reach out for picture and payment once programming is complete*
- 2. CCW programming is near completion and in testing mode. We hope to be live by the time of this teleconference meeting*
- 3. Plans are in full gear for the CIS. Meetings on floor plans, staging, contests, etc. are being discussed. All contracts are in place for special guests and events.*

Current Happenings of Committee:

- 1. CIS planning is taking most of Desiree's time and energy.*
- 2. We also recently completed a new version of the Spectator Guide which is handed out to all our visitors at the shows. It is fabulous and we appreciate Teresa Keiger's beautiful work. Also thanks to Wendy Carson, Leah Dow, and Mike Altschul for reviewing and making editing changes.*
- 3. Short video for social media advertising is completed. It looks fantastic!*

Future Projections for Committee:

- 1. Currently working on another document "Proper Caregiving for your Cat".*
- 2. Continued planning for the CIS event*
- 3. Rollout of CCW with "Influencers"*
- 4. Compilation of goals for upcoming Strategic Planning Session*

What Will be Presented at the Next Meeting:

- 1. Update on CCW.*
- 2. October Strategic planning session, review of the goals set and met from this year and what our targets should be for next year.*

*Respectfully Submitted,
Kathy Black, Chair*

Hannon: Kathy Black, Marketing. You don't have any action items. **Black:** No, sir. I just gave a report on our current happenings. We had a really successful meeting at the Meow Meet Up. There's going to be a write-up when the newsletter comes out this week. We just talked about CCW. We're in full gear right now for the International Show that's coming up and we've had several different completions, like of the spectator guide. We've got that completed and it's ready to be rolled out. Hopefully, it will be up on the CFA website soon for being able to download. It's really nice, I really like it. I've had a lot of people get into it. Teresa is currently working on a couple other publications, so we're just busy. Busy, busy, but no action items.

(14) **MENTOR PROGRAM.**

Committee Chair: Kathleen Hoos
Liaison to Board: Carol Krzanowski

Brief Summation of Immediate Past Committee Activities:

We have added 10 show mentors to our group. Currently we have a small poster in design to place at shows indicating to spectators and exhibitors that Show Mentors are available for questions and help.

Current Happenings of Committee:

We are recruiting new members. We will be working on making sure the International Show has sufficient Show Mentors and posters.

Future Projections for Committee:

We are working on a brochure for new breeders. We are getting a lot of “strange” requests to assist people in breeding. These people are expecting to use this as an income source and have no idea of the responsibilities and expense of breeding. Our goal remains to help encourage new breeders with a full understanding of all of the issues in breeding and to help them become responsible breeders for the right reasons. We also want breeders who will support CFA by registering kittens, and support showing. We realize that the future of CFA depends on acquiring new people who share our collective vision.

Time Frame:

New members ...ongoing.

Poster within 30 days.

What Will be Presented at the Next Meeting:

Copy of poster and hopefully draft of brochure.

*Respectfully Submitted,
Kathleen Hoos, Chair*

Krzanowski: The Mentor Program submitted a report but it’s basically just an update.
Hannon: So there’s no action items and it is just information.

(15) **OTHER COMMITTEES.**

Hannon: Any other committee reports? **Morgan:** Breeds and Standards. Annette brought me something today that I would like to bring up. They are deep into the balloting process. The request is in regard to simplifying the kind of cumbersome process of preparing the ballots. They would like to model the ballots after the resolutions from the delegates for constitutional amendments, etc. Currently what's happening is, each proposal has the current wording completely listed, and then they relist all the current wording with strike-outs and underlining. Strike-outs are for removed sections and underlining is for new wording, which basically means that everything has to be typed twice. The argument is that the majority of those proposals may or may not even pass their breed councils. It is incredibly cumbersome to type all that stuff and even read through it. **Hannon:** I don't think the board needs to get involved in that. Tell her to make a decision and do it. **Morgan:** OK. As long as we are OK with that, I had an action item but if we don't need to do that, I will just tell her to do it. She just wants to try it and see how it works. **Hannon:** We didn't approve what they're doing now. **Morgan:** Then we'll let her do it however she wants and we'll go from there as a trial run. Thank you.

Hannon: Any other committees?

(16) **OLD AND NEW BUSINESS.**

Hannon: Anybody else before we get into Old and New Business? Any Old Business?

Hannon: Any New Business? **P. Moser:** I have a couple things. Kathy Black had put out to the board members about having the transcripts from the executive session on File Vista. Rachel responded that there might be a file out there but it might not be visible to everyone. I couldn't find that. Kathy, were you able to find anything? **Black:** No. I've never been able to see any of the completed reports that she emails to us on File Vista. **P. Moser:** Right, for executive session. So, I would like to make a motion that executive session transcripts have to be placed on File Vista so they are visible to all the board members. **Newkirk:** Second. **Hannon:** Is there any discussion? **Black:** I think that when Rachel came back and said that she did not want to put executive session out there, it was for protection of, let's say, voting discussion regarding judging like with John Colilla's family or something like that. I think that's kind of the justification she gave us for not putting executive. I just wish that all the compiled reports were put on File Vista. I know when I came on the board, I was so anxious to get into File Vista and read up on some of the topics that I was curious about, and nothing was out there but the committee reports. As we know, the committee reports don't give you any kind of ideas of what discussion surrounded it, how the action items were voted on, so some of that could be executive session but there wasn't even the open session there. So, other than going through all the minutes that are published, that's when I brought that up to Rachel. I said, "why can't you just load everything you email us, why can't you load those into FileVista so that they are there?" I was looking up something for February and I went to look at February and there was nothing there. There's no summation of the meetings or anything. So, there may be a reason not to have executive session stuff there. I understand what Pam is saying. It would be nice to have them all located in one place, so I think this was a discussion there needs to be around what topics do we want to put out there and do we want executive out there. **Eigenhauser:** Since this wasn't pre-noticed and this directly affects Rachel's job, I would rather we do this online so that Rachel can tell us what her position is on this and why she doesn't do it. If there's a reason – or if there's no reason – we can tell her to do it, but I would rather Rachel be engaged in this discussion. We don't really need to do this tonight without notice. **Hannon:** Pam, are you OK with that? **P. Moser:** Sure.

Hannon: Pam, you had some other items you wanted to bring up? **P. Moser:** Who is the liaison for the Youth Feline Education Program? **Hannon:** Rich is the board liaison. Carmen is the Chair of the Committee. **P. Moser:** Right, right. I understand that. The reason why is because, for our region when it comes to getting these rosettes we never have gotten – since I have been regional director, I have never gotten them so that I can present them at my regional banquet. I think this is an issue, because these little kids come up and they would really like to have their awards. I don't understand what the delay is here. How come they can't get them to the regions in a timely manner? Plus, the national award winners, I don't know if they even receive [inaudible]. The person who is in charge should be a little bit more proactive and get these things to us. I know I've talked to some other regional directors and they said they haven't gotten theirs, either. **Hannon:** Rich, can you talk to Carmen about it and get us an answer? **Mastin:** Yes, definitely. **Hannon:** So, Rich will get back to us. OK Pam? Is that all that's on your list, Pam? Do you have anything else? **P. Moser:** That was it, thanks.

[Secretary's Note: The following information was subsequently provided by Youth Feline Education Program Chair Carmen Johnson-Lawrence – *None of the regions had rosettes due to a delay in ordering and then getting from Centaur. Regions (either the director or the coordinator) were mailed certificates to at least have something to present and then the rosettes were mailed directly to the youth following the annual (I got them the week of the annual).*]

Hannon: Anybody else have any new business? OK, I want to thank everybody for calling in tonight.

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Adjourned at 11:09 p.m.

Respectfully submitted,
Rachel Anger, Secretary

(17) **DISCIPLINARY HEARINGS AND SUSPENSIONS.**

Disciplinary Hearings and Suspensions: Cases that have been reviewed by the Protest Committee and for which a recommendation was presented to the Board. The following case was heard, a tentative decision was rendered, timely notice was given to the parties, and no appeal and/or appeal fee was filed. Therefore, final disposition is as follows:

19-016 ***CFA v. Bo, Xiaoxia***

Violation of CFA Constitution, Article XV, Section 4(b)

Guilty. Sentence of a one-year suspension of all CFA services and a \$500.00 fine; the fine to be paid within 30 days. If the fine is not paid prior to the end of the suspension period, the suspension will continue until the fine is paid.

In addition to the sentence in this matter, CFA will change the registration of MAGIC LY NARA-OF-SAKE, registration # 5061-02514518, back into Complainant's name and NARA will be not for breeding. The registration of cat GC, BWC, NW BOLER-MIAO PIKACHU, CFA registration # 5060-02767208 will be voided and all awards earned rescinded. Any litters registered out of NARA, as well as the registrations of the individual cats/kittens in her litters, will be voided and the owners notified. [Vote sealed]

Appeals: Cases that have been reviewed by the Protest Committee and for which a recommendation was presented to and heard by the Board, a tentative decision was rendered, timely notice was given to the party, an appeal and/or appeal fee was timely filed, and the appeal was heard by the Board of Directors. Therefore, final disposition is as follows:

None.